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BOOYOUNG KHMER BANK

Post: Senior loan relationship officer (Positions based in Phnom Penh)

Booyoung Khmer Bank (BKB) is a fully licensed commercial bank operating Cambodia since 2008, offering a full range of commercial banking products and services. Due to further business expansion, we are looking for qualified and highly motivated candidate to apply for **Senior loan relationship officer**

Senior loan relationship officer

- Strong focus on business development, relationship building and networking
- Promote banking products and services to existing and prospective customers
- Assists customers for loan application and screens loan applications
- Ensure quality of loan portfolio through sound credit assessment and monitoring
- Collecting, investigating, and analyzing for loan appraisal
- Conducts client sit visit of home, business places, and collateral
- Study credit status and competition in its operating areas
- Deal and coordinate customer complaints or claims as well as loans problem
- Processing registration of title deed at local authorities and land office
- Build good relationships with customers and local authorities
- NPL management
- Achievement of his/her performance targets
- Identify and understand customers' needs and recommend appropriate financial products/services
- Official correspondence with court, government institutions/authority, law firm, and other business partners.
- Review and provide legal advice on banking and credit operations (opening and closing accounts, loan agreement, hypothec, fraud), internal policies, guideline, and other banking process.
- Execute other related duties as assigned by management requested

Job Requirements:

- Bachelor degree in banking, business or related fields.
- Minimum three years of banking experiences.
- Good knowledge of operations function on core banking system and banking products.
- High attention to details and accuracy with good organization and time management skill.
- Self-motivated, self-starter, quick learner, demonstrate initiative and strong desire to improve processes.
- Good analytical, attention to details, communication, time management, and interpersonal skills
- Sound understanding of legal and regulatory framework.
- Computer Literacy in Microsoft (Word, Excel, Internet & Email)
- Good oral communication in English and Khmer, negotiation skills
- Good interpersonal communication skill and teamwork;
- Honesty and hard working.

How to Apply:

Interested candidate, please submit CV and Cover Letter with stating your *expected salary* by via email or office address below, no later than **21st March, 2024**. Only shortlist applicants will be contacted for interview.

Contact Details:

Address: No. 86-88, St. 41 Preah Norodom Blvd, Sangkat Chey Chumneas, Khan Daun Penh, Phnom Penh, Cambodia.

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